



About Goodwill Industries®

Goodwill Industries, a global network of community-based organizations, collectively reported the following for 2007:

People served through employment and training programs: 1,113,823

Workforce development services provided: 6,892,400

People placed in competitive employment: 140,056

Salaries and wages earned by people served who are placed in competitive employment: \$2.3 billion

Revenue generated by Goodwill organizations: \$3.2 billion

Total revenue spent directly on programs: 84%

Total number of donors (includes repeat donors): 65.4 million

Total number of retail stores: 2,246

Revenue Sources

Retail sales: \$2 billion

Industrial and service contract work: \$624.8 million

Individual and corporate/foundations support for mission services: \$64.4 million

Government support for mission services: \$373.8 million

Other revenue \$131.4 million

Goodwill® places someone in a job every 53 seconds of every business day.

Goodwill Industries has been putting people to work since 1902. We train people for careers in fields such as financial services, computer programming and health care. We provide employment, job training and career services to people with disabilities, welfare recipients and others who are trying to enter the workforce for the first time or get a better job.

We believe that work creates the economic energy that builds strong families and strong communities. Work helps build self-confidence, friendship and independence. Everyone deserves a chance to have those things in life. Goodwill provides that chance.

How We Operate

Donors play a vital role in the ability to fulfill our mission of helping people go to work. To pay for programs, Goodwills sell donated goods and other household items in more than 2,200 retail stores and on the auction site, www.shopgoodwill.com.

Goodwills also build revenue – and create jobs – by contracting with businesses and government to provide a wide range of commercial services, including packaging and assembly, document management and destruction, laundry services, food services, temporary services, custodial work and groundskeeping. General Motors, Briggs & Stratton, General Services Administration, IRS, and the U.S. Navy, Marines, Air Force and Army are among those who have tapped into Goodwill services.

We channel 84 percent of total revenue into education, career services and other critical community programs.